



2021 **Groups** Royalty Rewards Program

You earn points toward travel to any Classic Vacations destination!

Earn Travel Bucks toward your personal travel.

Points begin to accrue once you reach \$100,000 in annual traveled group sales.

Groups Royalty Rewards points are combinable to redeem with your FIT travel rewards.

GROUPS ROYALTY REWARD POINT TIERS based on your year-end group sales

\$100,000 - \$200,000

- Earn .5 points for each \$100 in qualified sales.
- Example: \$100,000 = 500 points = **\$300** towards your travel.

\$200,000 - \$500,000

- Earn .6 points for each \$100 in qualified sales.
- Example: \$200,000 = 1200 points = **\$900** towards your travel.

\$500,000 - \$1,000,000

- Earn .7 points for each \$100 in qualified sales.
- Example: \$500,000 = 3500 points = **\$2,550** towards your travel.

\$1,000,000 - up

- Earn 1 points for each \$100 in qualified sales.
- Example: \$1,000,000 = 10,000 points = **\$7500** towards your travel.

